

Robbinex[®] has assisted owners of mid-sized companies with business transitions since 1974.

The Robbinex[®] COSATA[®] Process was developed and ISO 9001-2015 registered to help business owners understand and analyze alternatives to selling and facilitate in executing the most appropriate one.

We have completed more than 1,000 assignments relating to M&A, valuations, next generation transfers, partnership resolutions, refinancing and other consulting activities.

Exclusive Canadian member of M&A Worldwide (a leading mid-market M&A network with offices in over 30 countries) and members of several M&A organizations including IBBA, M&A Source, AM&AA in North America, with access to "feet on the ground" in most major cities.

Robbinex[®] has over 45 years of "Experience creating opportunities."[®]

Our Mission Statement:

To assist clients, who are considering transition, to make...

...the **right** decision
...at the **right** time
...for the **right** reasons™

By providing experience-based knowledge.



8 Christie Street

Grimsby, ON L3M 4H4

Phone: 289-235-7552

Toll Free: 1-888-ROBBINEX (762-2463)

Email: robbinex@robbinex.com

www.robbinex.com



Robbinex[®]
Experience, Creating
Opportunities

Robbinex® Inc. has been in the Merger & Acquisition industry since 1974 and has established itself as a leading firm in North America. They have formulated a process that is both unique to the industry and sought out by firms wanting to learn about the Robbinex® COSATA® Process.

Robbinex® is frequently contacted for their business operation analysis, valuations and other consulting expertise. The company also provides Robbinex® professionals to support other M&A firms that prefer to have Robbinex® manage the numerous back-room administrative tasks that go with each transaction.

The company began as a 'Main-Street' brokerage, selling small businesses, and quickly evolved into a lower mid-market leader. Over the years Robbinex® has encountered unique situations and has been driven by the industry to create a number of innovative solutions that distinguish the firm Internationally. Some examples are:

The Robbinex® COSATA® Process to successfully transition a business is certified ISO 9001-2015

The Comprehensive Business Analysis (CBA) – benchmark valuation process that includes 14 alternatives to selling out.

- Creation and use of Life After Business Program and psychological assessments (TAIS) for family transitions
- The Robbinex® ROADMAP for Business Transitions: General Consulting, Business Valuations, Intergenerational Transfers, Partnership Resolutions, Restructuring, Business Revitalization, Management or Employee Buyouts, Financing, etc.
- 200 critical steps needed to successfully transition a business
- 30 distinct job functions necessary to be addressed in a successful lower mid-market M&A firm
- The Robbinex® Acquisition Strategic Search Program (RASSP®)
- The No Asking Price Program (NAPP™)
- Personal Advisory Boards (PABs) to provide clients with a broad range of experience to address challenges and to move to the next level

Testimonial

Sinclair Erie Ltd., Brunner, ON

Robbinex managed the sale of my business and I was very satisfied with the entire process. The staff is courteous and knowledgeable and Doug Robbins possesses all the attributes and skills necessary to make Robbinex a successful M & A company. I found the Robbinex experience professional, pleasant and rewarding. I would not hesitate in recommending Robbinex.

– Ted Sinclair

For more testimonials visit

<https://www.robbinex.com/about-us/testimonials/>

Current Affiliations

Exclusive Canadian representative of M&A Worldwide (since 2016)



Member of the IBBA (International Business Brokers Association (FCBI) (since 1988)



Member and Founding Director of the M&A Source (M&AMI) (since 1991)



Member of the AM&AA (Alliance of Merger and Acquisition Advisors) (CM&AA) (since 1999)



Member and past board member of CVBBA (Carolina Virginia Business Brokers Association) (since 2006)

